Call for Submissions to the 2013 AOM Professional Development Workshop (PDW) titled
"Trust between Individuals and Organizations"

Scheduled: Friday, Aug 9 2013 12:00PM - 3:00PM at WDW Yacht and Beach Club Resort in Cape Cod D (Lake Buena Vista, Florida)

Organizer: Oliver Schilke; U. of California, Los Angeles;
Facilitator: Reinhard Bachmann; U. of Surrey;
Facilitator: Sharon Belenzon; Duke U.;
Facilitator: Steven C Currall; U. of California, Davis;
Facilitator: Chris P. Long; Georgetown U.;
Facilitator: Roger C Mayer; North Carolina State U.;
Facilitator: Bill McEvily; U. of Toronto;
Facilitator: Keith Murnighan; Northwestern U.;
Facilitator: Michele Williams; Cornell U.;
Facilitator: Lynne G Zucker; U. of California, Los Angeles

Please be invited to submit discussion questions (segment 1) and/or work-in-progress papers on trust (segment 2)!

(1) The first segment starts with a panel discussion, in which leading scholars present their views on the hotly debated issue of whether organizations are "able" to trust. The goal of the panel discussion is to make explicit divergent assumptions, and to develop a richer repertoire of arguments for and against organizations as social actors with trusting abilities. Subsequently, the workshop breaks into groups that will discuss questions previously submitted by workshop participants. A requirement for registration for the PDW is to submit at least one discussion question in advance pertaining to current issues in the study of trust between individuals and organizations (see below for details on how to submit). Questions may relate (but are not limited) to: • Dynamic evolution of trust over time • Relationships between interpersonal and interorganizational trust • Trade-offs between methods of trust research • Difficulties in the measurement of trust • Detrimental consequences of (interpersonal or interorganizational) trust • Substitutes for trust • Underexplored sources of trust • Context-specificity of trust • Distinct types of trust • Interactions between trust and distrust • Avenues to trust repair

(2) After a short break, the second segment of the program consists of a paper development workshop, in which the facilitators provide in-depth feedback on work-in-progress trust research previously submitted by workshop participants. These papers should ideally be close to submission to a scholarly management journal and must not exceed 40 double-spaced pages.

Registration requirements: For segment 1 (discussion): Submit at least one discussion question by email to trustpdw@gmail.com no later than August 2, 2013. For segment 2 (paper development): Submit your working paper by email to trustpdw@gmail.com no later than July 19, 2013. You will then receive a code

that will allow you to register for the PDW. Remember that you can register for segment 1, segment 2, or both.

Please see the official workshop announcement at http://program.aomonline.org/2013/Session_Details.asp?print=true&SubmissionID=10882